# **TECH DATA BASICS**

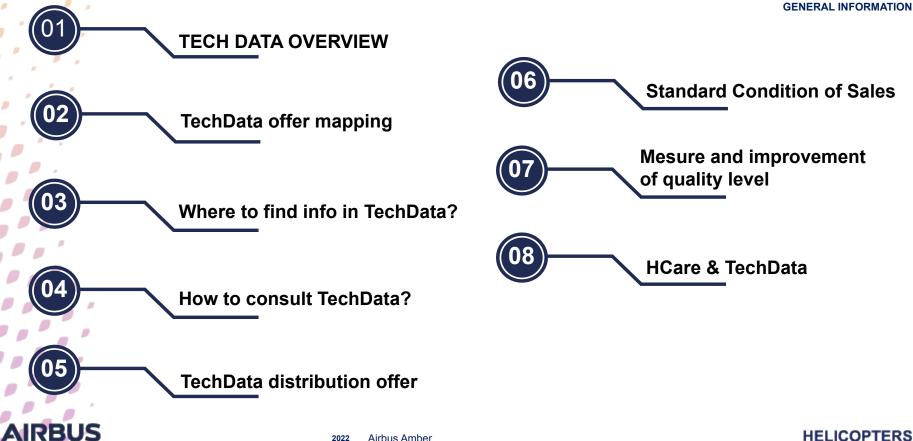
#### **TECH DATA - 2022**



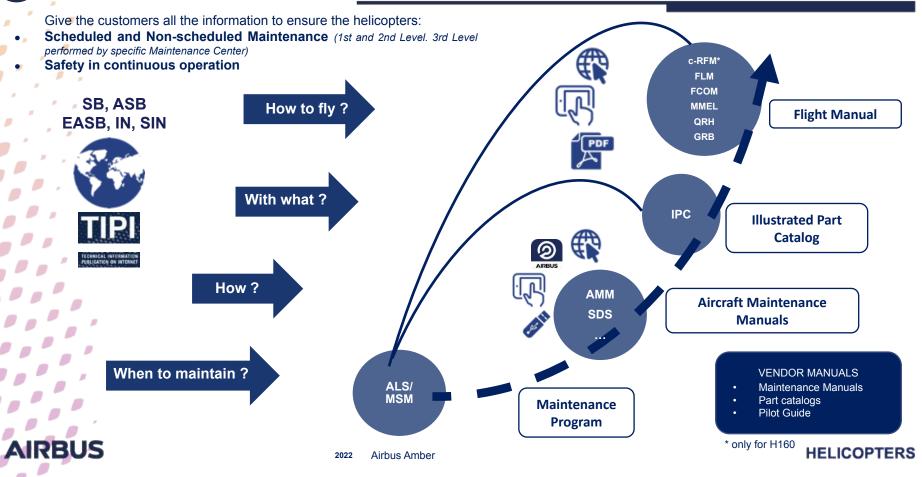




### **TECH DATA BASICS**



### **TECH DATA OVERVIEW**



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## **TECH DATA OVERVIEW: PLAN ACCORDING TO 4 AXIS**





#### AN UP TO DATE DOCUMENTATION

#### AN EASIER TO USE DOCUMENTATION

- We aim to ensure availability of evolutions in shorter time
- We offer online latest version

RBUS

- We improve TechData content, adding more visual, repair solutions and implying some Customer Centers for content consistency checks
- We simplify our customer's experience with an intuitive interface accessible through Internet or standalone devices

#### A DOCUMENTATION AVAILABLE ANYWHERE, ANYTIME

We provide all means to access TechData online 24/7 or offline on multiple devices



## DOCUMENTATION

- We set up a robust process to ensure the completeness and data accuracy of TechData at Aircraft Delivery and In Service (ICA for Certifying project)
- We provide complementary ICA between revisions, to authorize advanced distribution if ICA information required by Authority

### Safety Management System

Key Point : All improvements based on Customer feedback through Focus Groups, Surveys...





### **TECH DATA OFFER MAPPING**

| Notes           (1)         Depending on Aircraft, manual acronyms may differ           (2)         Approved section only, not for use. For information only           (3)         For information, reference is T.I.P.I.           (4)         On request (military H/C only)           (5)         e-DTS is not available as offline version/ not included in ORION offline | TIPI<br>T.I.P.I. | O.R.I.O.N.<br>(online or server version) | O.R.I.O.N. offline | <b>≣</b> │.<br>Paper | PDF online | EVIDOC |
|---|------------------|--|--------------------|----------------------|------------|--------|
| Maintenance program<br>Airworthiness Limitation Section, Master Servicing<br>Manual   |                  |  |                    |                      |            | (4)    |
| Maintenance documentation<br>Aircraft Maintenance Manual, System Description<br>Section, Wiring Diagram Manual, (1)   |                  |  | (5)                |                      |            | (4)    |
| Part and tools Catalogs<br>Illustrated Parts Catalogue, tools catalogue   |                  |  |                    |                      |            | (4)    |
| Crew documentation<br>Flight Manual, Master Minimum Equipment List,<br>Quick Reference Handbook, Ground Rescue<br>Booklet, Flight Crew Operating Manual   | (2)              |  |                    |                      |            | (4)    |
| Services Bulletins<br>Service Bulletin, Alert Service Bulletin, Emergency<br>Alert Service Bulletin   |                  | (3)                                      |                    |                      |            |        |
| Information notices<br>Information Notice, Safety Information Notice  |                  |  |                    |                      |            |        |
| Vendors documentation<br>Component Maintenance Manual   |                  |  | (3)                |                      | (oCMM)     | (eCMM) |



## WHERE TO FIND INFORMATION IN TECH DATA

#### **ICA - INSTRUCTIONS FOR CONTINUED AIRWORTHINESS**

| If you are looking for                        | Use   | Acronym   | TechData part  |
|---|---|---|--|
| Service life limit & airworthiness inspection | Airworthiness limitations   | ALS   | В  |
| Time limit components & intervals inspection  | Maintenance program   | MSM, PRE  | В  |
| Cleaning procedures                           |   |   |  |
| Inspection/check procedures                   |   |   | B, C   |
| Removal/installation procedures               |   |   | в, с   |
| Functional/test procedures                    | Maintenance manual  |   |  |
| Storage procedures                            |   | AMM, MMA, MST   | В  |
| Mechanical parts repair                       |   | AMM, MMA, MRR   | В  |
| Troubleshooting procedures                    |   | AMM, MMA, MFI, FIM, e-DTS   | B, C   |
| Maintenance for customized avionic & optional | Avionic manual  | AVM   | с  |
| Wiring diagram                                | Wiring diagram manual   | WDM, MCS, MLE   | с  |
| System descriptions                           | Description and operation manual  | SDS, MDF  | В  |
| Structural parts repair                       | Structural repair manual  | SRM, MRR  | В  |
| Standard practices                            | Standard practices manual   | MTC / SPM   | В  |
| Corrosion and erosion                         | Corrosion and erosion control guide   | CECG  | В  |
| Maintenance tool references                   | Tools catalog or illustrated parts catalog  | ICO,IPC   | В  |
| Spare parts                                   | Illustrated parts catalog   | IPC   | B with S/N   |
| Engine maintenance procedures                 | Engine maintenance manual   | ENANA   | В  |
| And spare part lists                          | Engine maintenance manual   |   | В  |
| Equipment maintenance procedures              | Component maintenance manual  | CMM (only what's used in our ICA)   | В  |
| And spare part lists                          | Component maintenance manuai  | CIVIIVI (ONLY WNAT'S USED IN OUT ICA)   | в  |
|   | Service life limit & airworthiness inspection Time limit components & intervals inspection Cleaning procedures Inspection/check procedures Removal/installation procedures Functional/test procedures Storage procedures Mechanical parts repair Troubleshooting procedures Maintenance for customized avionic & optional System descriptions Structural parts repair Standard practices Corrosion and erosion Maintenance tool references Spare parts Engline maintenance procedures And spare part lists Equipment maintenance procedures | Service life limit & airworthiness inspection         Airworthiness limitations           Cleaning procedures         Maintenance program           Inspection/theck procedures         Maintenance program           Removal/installation procedures         Maintenance manual           Functional/test procedures         Maintenance manual           Maintenance for customized avionic & optional         Avionic manual           Maintenance for customized avionic & optional         Miring diagram manual           System descriptions         Description and operation manual           System descriptions         Standard practices           Corrosion and erosion         Corrosion and erosion control guide           Maintenance tool references         Tools catalog or illustrated parts catalog           Maintenance procedures         Engine maintenance procedures | Service life linit & airworthiness impectionAirworthiness imitationsAISIn the linit components & intervals inspectionMaintenance programMSM, PREClearing proceduresAssessment of the service programMaintenance programInspection/beck proceduresMaintenance programMaintenance programFunctional/test proceduresMaintenance manualMaintenance manualMethanical parts repairMaintenance manualMaintenanceMethanical parts repairMaintenanceMMM, MMA, MRTMaintenance for custonized avionis & optionalMolineMMM, MMA, MRTMinitenance for custonized avionis & optionalMinitenanceMMM, MMA, MRTMinitenance for custonized avionis & optionalMinitenanceMMM, MMA, MRT, FMA, eDTSMinitenance for custonized avionis & optionalMinitenanceMMM, MMA, MRT, FMA, eDTSMinitenance for custonized avionis & optionalMinitenanceMMM, MMA, MRT, FMA, eDTSMinitenance for custonized avionis & optionalMinitenanceMMM, MRT, FMA, eDTSMinitenance for custonized avionis & optionalMinitenanceMMM, MRT, FMA, eDTSMinitenance for custonized avionis & optionalMinitenanceMINITMinitenance for custonized avionis & optionalMinitenanceMINITMinitenance forcustoriseMinitenance forcustoriseMinitenanceMinitenance forcustoriseMinitenanceMinitenanceMinitenance forcustoriseMinitenanceMinitenanceMinitenance forcustoriseMinitenanceMinitenanceMinitenance forcustorise |



## HOW TO CONSULT TECH DATA



### TECHDATA SERVICES

TechData Services is the set of TechData services

- PDF online
- O.R.I.O.N. interactive documentation
- Direct access to T.I.P.I.

#### AIRBUSWORLD

AirbusWorld is the Airbus Helicopters customer portal offering a set of on-line services as TechData Services

To access, an account is required.





### O.R.I.O.N.

O.R.I.O.N. is the Airbus Technical Documentation Interactive Viewer for Helicopters

Quarterly Webinars (1 hour) are available in AirbusWorld for customers

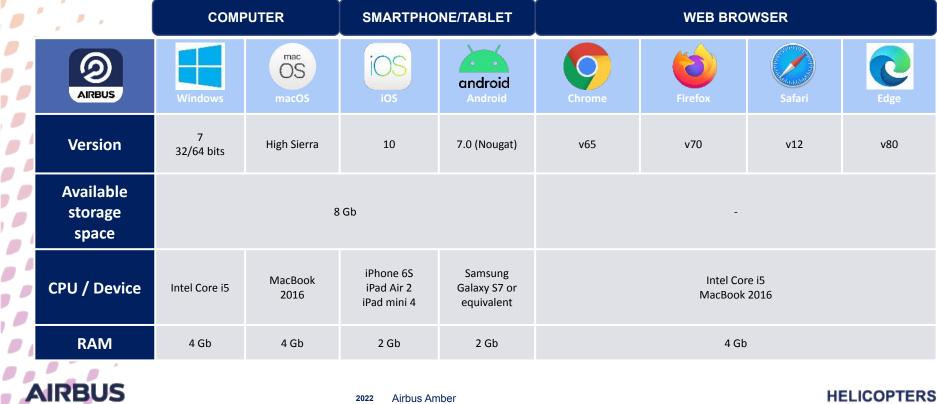






## **HOW TO CONSULT TECH DATA**

### **O.R.I.O.N. - Minimal advised requirements**





## HOW TO CONSULT TECH DATA

### **Online & offline TechData services**

| SUPPORT                             | MEDIA                                 | PRODUCT                | COMMERCIAL CONDITIONS                                      |
|-------------------------------------|---------------------------------------|------------------------|--|
|                                     |                                       | AIRBUS                 | O.R.I.O.N. and e-DTS on AirbusWorld<br>are free of charge* |
| Online<br>(consult and/or download) | AIRBUSWorld                           | PDF **                 | On request – Chargeable<br>(Blue Book)                     |
|                                     |                                       | PDF **                 | Free of charge   |
|                                     |                                       | O.R.I.O.N. offline *** |  |
|                                     | USB                                   | O.R.I.O.N. server ***  | On request – Chargeable<br>(Blue Book)                     |
| Offline                             | · · · · · · · · · · · · · · · · · · · | EVIDOC**               | (  |
|                                     | PAPERS**                              | All manuals            | On request – Chargeable<br>(Blue Book)                     |
|                                     | PAPERS 000                            | Flight Manual          | Free of charge (one copy per H/C)                          |

\*only for the civilian type certificate aircrafts and in case of purchase of a new helicopter. The amount of 500\$ is applicable in case of a purchase of a secondhand helicopter, as a Entry Fee in Orion, for this type of the Helicopter<sup>o</sup> \*\* for H160, only CMMO and OPG \*\*\* e-DTS is available only as ONLINE version







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### **ORION & PDF PRODUCTS**

|                                |            | PDF (                                   | Online      |            | EVIDOC  |           | 0.R.I.O.       | N. Online                                  |        | O.R.I.O.N. Offline   | /O.R.IO.N. App   | 0.R.I.0.N.  | Server                        |
|--------------------------------|------------|---|-------------|------------|---|-----------|----------------|--|--------|--|--|---|-------------------------------|
| Description                    |            | Consult PDF<br>on Airbus<br>prough a We | s World     |            | Consult a collection<br>of PDF manuals<br>on a PC |           | on Airbu       | I.O.N. IETP (1)<br>us World<br>Veb browser |        | Consult O.R.I.O.N. IETP (1<br>PC / Mac                       | ) on a standalone device<br>Apple and Androïd<br>Tablet / Smartphone | Host O.R.I.O.N. Server o<br>Intranet access throu |                               |
| Target                         | Users perr | manently co                             | onnected to | o Internet | Military customers not connected to<br>Internet   | Users per | manently c     | connected to Inf                           | ternet | Users not always co  | nnected to Internet  | Multiple users of a company co                    | nnected to an Intranet server |
| Delivery mode                  |            | Access (                                | Online      |            | Delivered as a USB-Stick                          |           | Access         | s Online                                   |        | Download from Airbus<br>World or Delivered as<br>a USB-Stick | Download App from<br>Store and publication<br>from Airbus world      | Delivered as a                                    | USB-Stick                     |
| Installation                   |            | N/A                                     | A           |            | N/A   |           | N              | /A   |        | Deploy O.R.I.O.N. (softwar                                   | re + pub) on each device   | Install O.R.I.O.N. Server &                       | import the publication        |
| Compatibility                  | Chrome     | iii<br>Firefox                          | Safari      | C<br>Edge  | Windows   | Chrome    | (i)<br>Firefox | Safari                                     | C      | Windows MacOS X  | iOS Android  | <mark>ا ا</mark> Red Hat                          | Windows<br>Server             |
| Download                       |            | •                                       |             |            | •   | 1         |                |  |        | •  |  |   |                               |
| Consult                        |            | •                                       |             |            | •   |           | •              |  |        | •  | •  |   |                               |
| Full-text Search               |            |   |             |            | • (2)   |           |                |  |        | •  |  |   | •                             |
| Hyperlinks                     |            |   |             |            |   |           |                | •  |        | •  | •  | •   | •                             |
| Search & Extract ALS/MSM tasks |            |   |             |            |   |           |                |  |        | •  |  |   | •                             |
| Notes                          |            |   |             |            |   |           | •              |  |        | •  | e  |   | •                             |
| Bookmarks                      |            |   |             |            |   |           | •              |  |        | •  | e i  |   | •                             |
| Shopping basket                |            |   |             |            |   |           | •              | •  |        | •  | e i  |   | •                             |
| Push to eOrdering              |            |   |             | 1          |   |           |                |  |        | (if conn   | iected)  |   |                               |
| Create a Technical Request     |            |   |             |            |   |           | •              | •  |        | (if conn   | lected)  |   |                               |
| Manage publications            |            |   |             |            |   |           |                |  |        |  | 1  | •   |                               |
| Manage Pre-Prints              |            |   |             |            |   |           |                |  |        |  |  |   | •                             |
| Manage Cust. Documents         |            |   |             |            |   |           |                |  |        |  |  |   | •                             |

(1) IETEP: Interactive Electronic Technical Publication

(2) When using Adobe Reader

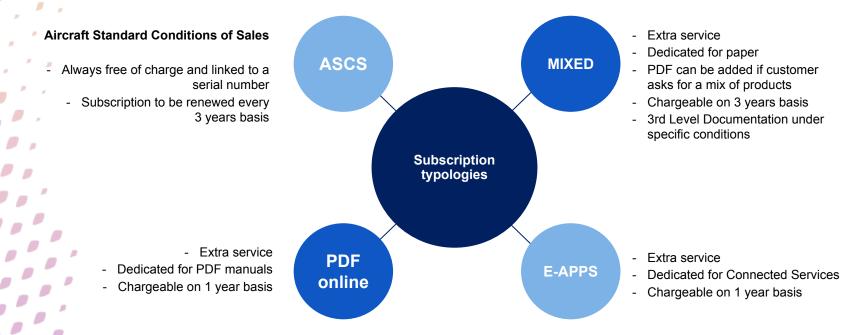




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## **TECH DATA DISTRIBUTION OFFER**

### **Commercial Policy**





## **TECH DATA DISTRIBUTION OFFER**

| Commercial Policy    | Acronym       | Definition   | Acronym | Definition                                      |
|----------------------|---------------|--|---------|---|
| 🧖 🌔 Acronyms         | FLM / PLV     | Flight Manual/Manuel de Vol  | FCOM    | Flight Crew Operating Manual                    |
|                      | LOVM          | List of Vendor Manual  | GRB     | Ground Rescue Booklet                           |
|                      | PIM           | Index of Modifications   | LOAP    | List of Applicable Publications (for AHD range) |
| ASCS                 | РМС           | Wiring & Diagram   | MRBR    | Maintenance Review Board<br>Report              |
|                      | PG            | Pilot Guide  | MMEL    | Master Minimum Equipment List                   |
|                      | T.I.P.I.      | Technical Publication Information on Internet  | OPG     | Online Pilot Guide                              |
|                      |               |  | PVP     | Blades manual                                   |
|                      | AVM           | Avionic Manual   | IPC     | Illustrated Parts Catalog                       |
|                      | СММО          | Component Maintenance  | MSM     | Master Servicing Manual                         |
|                      | CIMIMO        | Manual Online  | RIC     | Information and Control Register                |
|                      | Customization | Helicopter personalization ; Online PDF pack available while Serial Number is integrated | c-RFM   | Computerized Rotorcraft Flight<br>Manual        |
| Q4 2021 & Q1-Q2 2022 |               | into O.R.I.O.N.  |         |   |
| AIRBUS               | 2022          | Airbus Amber   |         | HELICOPTERS                                     |



### **TECH DATA DISTRIBUTION OFFER**

### **Commercial Policy**

ASCS

PAPER PRODUCTS

- **FLM/PMV** (one per SN)
- **c-RFM** (HCrew + Flight Perfo) (only for H160)
- FLM/PMV customized (if needed)
- LOVM customized (only for AH range)\*
- **PIM** (if available)
- PMC (if available)
- **PG** (only for AH and EASA certification)\*
- **T.I.P.I.** (the Website subscription is mentioned on "paper products" of the Certification of Subscription)

#### **ONLINE PRODUCTS**

- AVM (only for AHD range)
- CMMO\*\*
- Customization (only for AH range)\*
- FCOM (only for H175/H225/H160)\*\*
- GRB (if available)
- LOAP (only for AHD range)
- MRBR (only for H175/H160)\*\*\*\*
- MMEL (if available)
- OPG (only for AH range)
- O.R.I.O.N. (via AirbusWorld platform)
- e-DTS (via AirbusWorld platform)
- T.I.P.I. (via AirbusWorld platform)
- **PVP** (only for AH range)
- Aircrew vol. 1
- SmartFiles (focus on TechData Solution).
  - eIPC (if available)\*\*\*
  - eMSM (if available)\*\*\*
  - eRIC (only for H175)\*

HELICOPTERS

\* Concerns Subscription only: Free Of Charge at aircraft delivery, to be deleted at renewal. For List Of Vendor Manual, customer must contact directly the vendor. Not a TechData product.

\*\* Free Of Charge at aircraft delivery, chargeable at the renewal

\*\*\* Only provided at new aircraft delivery. Renewal is Free Of Charge.

\*\*\*\* As an input of ALS & MSM.

2022 Airbus Amber



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## **TECH DATA DISTRIBUTION OFFER**

|         | Acronyms                 |
|---------|--------------------------|
|         |                          |
| · · ·   | MIXED                    |
|         | (online, paper<br>& USB) |
|         |                          |
|         | 7                        |
| , , , , |                          |
|         |                          |
|         |                          |
|         |                          |
|         |                          |
| AIRE    | US                       |

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Commercial Policy

| Acronym      | Definition   | Acronym   |
|--------------|--|-----------|
| AMM/MMA      | Maintenance Manual                                       | MDF       |
| AVM          | Avionic Manual   | MLE       |
| CECG         | Corrosion and Erosion Control Guide (only for AHD range) | MRM ; MRS |
| смм/мсм      | Component Maintenance Manual                             | MTV       |
| EASB         | Emergency Alert Service Bulletin                         | MSM       |
|              | - · ·  | MST       |
| EMTV         | Electronic Overall Practices Manual                      | МТС       |
| FIM/MFI      | Fault Isolation Manual                                   | PCL       |
| FLM/PMV      | Flight Manual  | PIM, SIM  |
| ю            | Tools Catalogue  | РМС       |
| IN           | Information Notice                                       | PRE       |
| IPC          | Illustrated Parts Catalog                                | REM       |
| LOAP         | List of Applicable Publications                          | SBT       |
| WDM/MCS      | Wiring Diagram Manual                                    |           |
|              |  | SDS       |
| MDE, MET, MM | Maintenance Manual                                       | SIN       |

| Acronym   | Definition   |  |  |
|-----------|--|--|--|
| MDF       | Description and Operation Manual                                   |  |  |
| MLE       | Electrical List Manual   |  |  |
| MRM ; MRS | Mechanical Repair Manual ; Mechanical Repair<br>Manual Structurals |  |  |
| MTV       | Technical Revision Manual  |  |  |
| MSM       | Master Servicing Manual  |  |  |
| MST       | Storage Manual   |  |  |
| МТС       | Standard Practices Manual  |  |  |
| PCL       | Pilot Check List   |  |  |
| PIM, SIM  | Index of Modifications   |  |  |
| РМС       | Weight & Balance   |  |  |
| PRE       | Maintenance schedule   |  |  |
| REM       | Repair Manual (only for AHD range)                                 |  |  |
| SBT       | Technical Service Bulletin   |  |  |
| SDS       | System Description Section   |  |  |
| SIN       | Safety Information Notice  |  |  |



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## **TECH DATA DISTRIBUTION OFFER**

### Commercial Policy Acronyms



| Acronym       | Definition  | Acronym       | Definition   |  |
|---------------|---|---------------|--|--|
| T.I.P.I.      | Technical Publication Information on Internet     | Customization | Helicopter personalization ; Online PDF pack<br>available while Serial Number is integrated into |  |
| SRM           | Structural Repair Manual                          | customization | O.R.I.O.N.   |  |
| TIL           | Technical Information Letter (only for AHD range) | FCOM          | Flight Crew Operating Manual   |  |
| WCMM          | Weapon Component Maintenance Manual               | GRB           | Ground Rescue Booklet  |  |
|               |   | LOAP          | List of Applicable Publications (for AHD range)  |  |
| ECMM          | Electronic Component Maintenance Manual           | MRBR          | Maintenance Review Board Report  |  |
| EPG           | Electronic Pilot Guide (USB key)                  | MSM           | Master Servicing Manual  |  |
| DREM          | D-Level Repair Manual                             | MMEL          | Master Minimum Equipment List  |  |
|               |   | OPG           | Online Pilot Guide   |  |
| FREM          | Repair sheet for mechanical assemblies            | PVP           | Blades manual  |  |
| MRV/MRVB/MRVC | Overall Manual                                    |               |  |  |
| ORM           | Overall and repair Manual                         | 3RDL          | PDF pack with D-Level documentation  |  |
|               | ·   | c-RFM         | Computerized–Rotorcraft Flight Manual*   |  |
| AVM           | Avionic Manual                                    |               |  |  |
| СММО          | Component Maintenance<br>Manual Online            |               | HELICOPTERS  |  |



### **TECH DATA DISTRIBUTION OFFER**

### **Commercial Policy**

MIXED (online, paper & USB)

#### **PAPER & USB PRODUCTS**

- All paper products: AMM/MMA, AVM, CECG, CMM/MCM, EASB, EMTV, FIM/MFI, FLM/PMV, ICO, IN, IPC, LOAP, MCS/WDM, MDE, MDF, MET, MLE, MM, MMEL, MRM, MRS, MTV, MSM chap 4 & 5, MST, MTC, PCL, PIM, PMC, PRE, REM, SBT, SDS, SIM, SIN, SRM, TIL, TIPI, WCMM
- All electronics products (USB/DVD): ECMM, EPG, EVIDOC, ORION ON PREMISE, ORION USB, ORION DVD, c-RFM
- T.I.P.I.\*
- **D-BOX** (tablet > Aircraft data, data transfer, management of compact flash) (only for Helionix range; under Connected Services management)
- **3RDL products:** DREM, FREM, MRV, MRVB, MRVC, ORM > under specific conditions
- \* If no Aircraft Standard Conditions of Sales available.
- \*\* 3rd Level Documentation are under Specific Conditions
- Note: H160 policy for paper & PDF products to be integrated.

CMMO will be replaced by an O.R.I.O.N. vendors including suppliers maintenance

- **GRB** (if available)\* • LOAP (only for AHD range)\*

• FCOM (only for H175/H225/H160)

AVM (only for AHD range)\*

Maintenance online •

Customization\*

- **MRBR** (only for H175/H160)\*
- Identification (with IPC / ICO)
- MSM •

CMMO

- **MMEL** (if available)\* •
- Operation online (FLM, MMEL, PIM...)

**ONLINE PRODUCTS** 

- **OPG** (only for AH range)\* •
- ORION
- e-DTS (via AirbusWorld platform)
- **PVP** (only for AH range)\*
- 3RDL •
- T.I.P.I. (via AirbusWorld platform)
- c-RFM (HCrew + Flight Perfo) (only for H160)



### **TECH DATA DISTRIBUTION OFFER**

### **Commercial Policy - Acronyms**

|  | Acronym       | Definition   | Acronym         | Definition  |
|--|---------------|--|-----------------|---|
| PDF  | AVM           | Avionic Manual   | ADS             | AeroDataService (navigation data)   |
| Online<br>(Subscription  | СММО          | Component Maintenance<br>Manual Online   | AHDL            | Airbus Helicopters Data Loader; standalone tool to<br>load ADS cards, software configurations, mission<br>data, Electronic Flight Bag |
| management only)   | Customization | Helicopter personalization ; Online PDF pack available while Serial Number is integrated into O.R.I.O.N. | FLIGHT PERFO    | Real time Performance and Weight & Balance computation app  |
|  | FCOM          | Flight Crew Operating Manual   | FLEET MASTER    | AH light Maintenance Information System   |
|  | c-RFM         | Computerized–Rotorcraft Flight Manual*   |                 | Data package for quicker Maintenance Information  |
|  | GRB           | Ground Rescue Booklet  | MIS DATAPACK    | System initialization with support to migration<br>service (data preparation & consulting)  |
| E-APPS   | LOAP          | List of Applicable Publications (for AHD range)  |                 | Service with security certificates,   |
|  | MRBR          | Maintenance Review Board Report  | WACS            | telecommunication service and data hosting service  |
|  | MSM           | Master Servicing Manual  | DIGITAL LOGCARD | Storing logcards in a secured cloud   |
|  | MMEL          | Master Minimum Equipment List  | FLIGHT ANALYSER |   |
| TechData is in charge of the   | OPG           | Online Pilot Guide   | FLYSCAN         |   |
| subscription management only.<br>E-APPs content is not under<br>TechData responsibility. | PRE           | Maintenance schedule   |                 |   |
|  | PVP           | Blades manual  |                 |   |
| RBUS   | 3RDL          | PDF pack with D-Level documentation  |                 | HELICOPTERS   |



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## **TECH DATA DISTRIBUTION OFFER**

### **Commercial Policy - Acronyms**

|  | Acronym                  | Definition   |  |  |  |
|--|--------------------------|--|--|--|--|
|  | DATAQUALITY              | Operators can asses the quality of collected data from A/C or Maintenance Information Systems  |  |  |  |
| E-APPS   | <b>E-REPORTING</b>       | Operators can monitors parts reliability figures and consult MTBUR's drivers analysis from Airbus experts<br>(MTBUR = Mean Time Between Unscheduled Removals)  |  |  |  |
|  | FLIGHT ANALYSER          | Linked to safety enhancement; supports operational Safety thanks to systematic Helicopter Flight Data Monitoring (HFDM)<br>analysis  |  |  |  |
| Analytica  | FLEET ACTIVITY           | Facilitates fleet activity monitoring; visualization of fleet activity on a detailed calendar, key flight details, landings per city as well as flight take offs and landings on a map   |  |  |  |
| Analytics<br>Services  | FLEET AVAILABILITY       | Monitor fleet availability; align Airbus and operator's Key Performance Indicators to build improvement plans  |  |  |  |
| ocivices   | HCARE SMART REPORTING    | Provides automatic monthly flight hours reporting based on Maintenance Information System data; simplifies by-the-hour contract management and reduces administrative burden   |  |  |  |
| Set of reports made of processed data for the  | LAST JOURNEY LOG         | Facilitates data cross check between A/C data, pilot report and airworthiness management; reports on all flights including cockpit exceedances, key flight details and displays an easy flight record follow-up  |  |  |  |
| purpose of business<br>activities  | MATERIAL DEMAND & SUPPLY | Linked to cost optimization; helps customers to improve parts consumption forecast, anticipating maintenance tasks to be performed considering all parts, ensure stock level adequacy with accurate procurement recommendation considering operator's stock and AH lead time |  |  |  |
| TechData is in charge of the<br>subscription management only.<br>E-APPs content is not under<br>TechData responsibility. | PART SEARCH              | Allow automatic part matching between customers' references and Airbus referencial   |  |  |  |
|  | REMOVALS ANALYSIS        | Linked to cost optimization; helps operators to improve reliability by analyzing unscheduled events and part removals, learn from lower performers to implement corrective actions, facilitate report to authorities and A/C dispatch based on availability                  |  |  |  |



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### **TECH DATA DISTRIBUTION OFFER**

### **Commercial Policy**



\* If no Aircraft Standard Conditions of Sales available.

Note: if a customer requests a quote for more than one year, please contact your AH commercial agent to calculate the price escalation. Prices will be added manually into the quote. H160 policy for paper & PDF products to be integrated.





## **STANDARD CONDITIONS OF SALES**

#### Date : February 2021 (No change in 2022. New update to be issued soon)

#### **APPLICABLE TO TECH DATA**

This Specific Annex, subject to SCS, is applicable to the sale of Services such as Technical Data, technical assistance, technical expert services and/or tool rental performed by the Seller to any Customer in order to maintain and/or operate Helicopters.

#### > General

- The Technical Data are available in the following three formats: o Web service (e-TechData on AirbusWorld)
- o Electronic support on USB stick
- o Hard copy

The Seller reserves the right to change the support (media) of the Technical Data and subsequent updates notably according to technological evolution.

The Technical Data on USB stick and hard copy will be Delivered At Place (DAP) Incoterms<sup>®</sup> 2020 at ship address mentioned by the Customer and in accordance with the contractual delivery schedule. In order for the Seller to be in a position to fulfil its obligations, the Customer undertakes to notify the Seller of any change either in the Customer's address or in the owner's name if the Helicopter to which the technical documentation is applicable has been sold in the interim; in this latter case, the Seller is entitled to apply an entrance fee to be paid by the new owner.

Safety Technical Data shall be provided at no additional cost and shall be made available as long as the Helicopter is in operation on the current Seller's website through Technical Information Publication on Internet (T.I.P.I, except the flight manual which made available on hard copy. The entire TechData service will be provided in English, and, on request and subject to Quotation, in French or in German.

#### > Technical Data services - subscription and renewal

The Customer shall issue for the subscription of each Technical Data service an Order sent to the Seller with the following information, if relevant:

- o Order number / reference of Seller's Quotation
- o Type, version and serial number of the Helicopter
- o Type and reference of the technical documentation
- o Quantity and Language
- o Price
- o Format (web service, electronic support on USB stick or hard copy)
- o Ship to address, invoice address and VAT number

The Seller shall provide the renewal of Technical Data at the respective rates of the revision service that are annually published by the Seller.

SAS applicable to new H/C: The Technical Data is initially provided at the latest available revision level. Customization of the Technical Data due to new equipment or installations specific to the Customer will be provided :

- Example 2 For maintenance Technical Data : within four (4) months after delivery of the first Helicopter to the Customer,
- For identification Technical Data : within an estimated eight (8) to nine (9) months, but no later than twelve (12) months, after delivery of the first Helicopter to the Customer.

## AIRBUS





## **STANDARD CONDITIONS OF SALES**

**ORION on Customer Network: WHAT IS COVERED BY THE OFFER ?** 



O.R.I.O.N includes a web server. Its installation and management on a server hosted on customer's network require IT skills for server management when O.R.I.O.N on customer network is retained.

As a consequence, if a Customer chooses O.R.I.O.N. on customer network, he will be charged.

#### **INITIAL PRICE FOR O.R.I.O.N. INCLUDES**

- 3 days training about installation, management and first level support
  - · 3 years updates subscription
  - AIRBUS HELICOPTERS full support

#### RENEWAL PRICE FOR O.R.I.O.N. INCLUDES

- 3 years updates subscription
- AIRBUS HELICOPTERS full support

**Note** : For Customers who have several H/C types and will be provided with more than one O.R.I.O.N., the training is considered done when the first O.R.IO.N. is purchased and is not charged again for the second one.

## AIRBUS

 $\overline{\mathbf{N}}$ 

 $\overline{\mathbf{V}}$ 

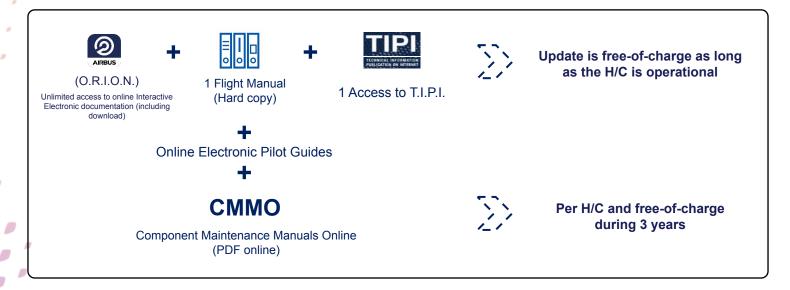




## **STANDARD CONDITIONS OF SALES**

#### (CIVILIAN H/C ONLY)

Initial technical access and publications provided free-of-charge and per H/C



• Any other request is subject to quotation. ECMM is provided only upon customer's request.

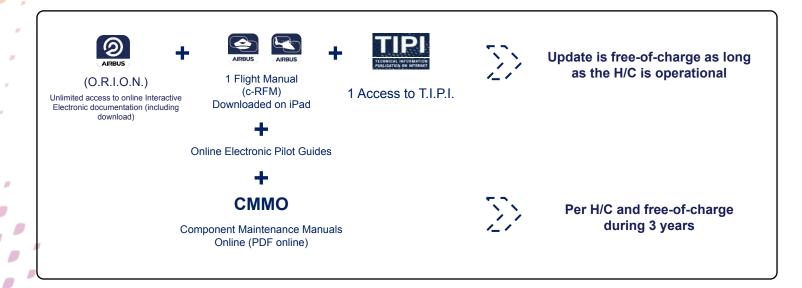




## **STANDARD CONDITIONS OF SALES**

#### (H160 ONLY)

Initial technical access and publications provided free-of-charge and per H/C



Any other request is subject to quotation.

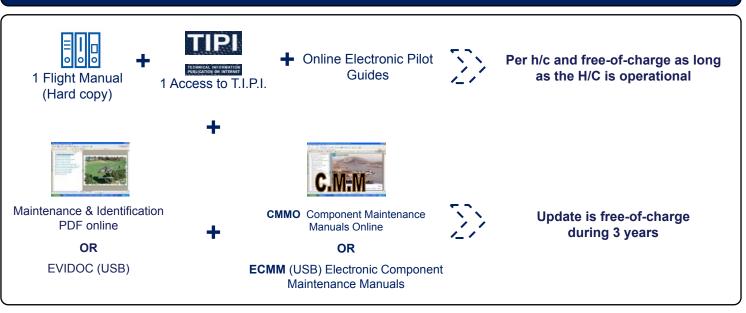




## **STANDARD CONDITIONS OF SALES**

#### (MILITARY ONLY)





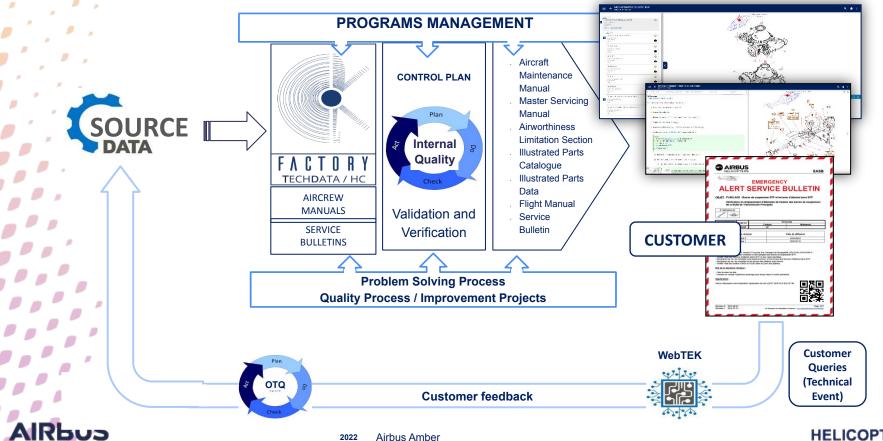
• Any other request (paper, customized O.R.I.O.N., etc.) is subject to specific quotation.







## HOW TO MEASURE AND IMPROVE THE LEVEL OF QUALITY



## **HCARE & TECH DATA**



SERVICES, A COMPLETE AND ACCURATE TECHNICAL INFORMATION AT YOUR DISPOSAL.

**TECHDATA** 

You benefit from the stateof-the-art of Tech Data, accessible on our customer portal or on-site.

It offers you a set of advanced functions and new features to support your daily tasks and make your life easier.

Your documentation is now also available on mobile devices for an optimal use during flight preparation and maintenance operations.

AIRBUS



Check out the latest HCare leaflet



FLIGHT MANUAL is delivered in paper format or c-RFM solution with your helicopter.

#### VENDORS DOCUMENTATION is

available on our customer portal (TechData services) or USB Key. Note that in some cases, when Airbus Helicopters has not the distribution rights, vendors' manuals are delivered as per vendor's policy.

#### ENGINE DOCUMENTATION

is provided on USB Key at the aircraft delivery or accessible on line according to the engine manufacturer subscription policy.

#### OPERATIONAL AND MAINTENANCE DIRECTIVES

are issued within short notice under T.I.P.I.

#### TECHNICAL DATA ON PHYSICAL SUPPORT (USB key or paper) are available 15 days after their online revision.



FLIGHT MANUAL REVISION is immediately available.

#### ONLINE TECHNICAL DATA

are always up-to-date.

**TECHNICAL DATA** are at least revised once a year and are available

immediately online.

Source : HCare Technical Support Brochure (2021; No update on 2022)

## WE ARE TECH DATA

SUP06/SUP07 & TECH DATA

2022



AIRBUS

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